



Flip Your Own House: Sell your home for the most money possible in any market, with or without a broker.

Joey Robbins

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Written by a real estate professional with more than 30 years experience, this book is an easy to follow blueprint that will show you exactly what to do in order to pocket the most money possible when selling your home. With or without an agent, in any kind of market, simply follow the advice presented here, gleaned from more than 10,000 real estate transactions over the last 33 years and you can pocket the most money possible when you sell your house.

- Inside are detailed checklists on how to get your home ready for the market, specific examples of what to do, what not to do and the reasons why.
- There are methods given to price your home properly, because the right initial list price will also give you the best sold price. Explanations of how over pricing can hurt you worse than under pricing are given with specific examples so you can avoid those pitfalls.
- Exposing your home to the most buyers possible is critical to achieving the highest sales price possible so I give great detail on the marketing that actually works and how it should be implemented.
- Everyone thinks they are a good negotiator. Most people are not. I'll show you the basics of how to effectively negotiate a real estate transaction to your benefit and minimize your chance of getting burned.
- If you decide to work with a professional to get your home sold, you'll find advice on how to identify and choose the right agent, and what that agent should provide in terms of service.
- Information you won't find anywhere else.

If you follow just part of the advice in this blueprint it will increase your net by thousands of dollars. I know this from over 30 years of direct experience.

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