



# **The Politics of Climate Change Negotiations: Strategies and Variables in Prolonged International Negotiations (New Horizons in Environmental Politics series)**

*Christian Downie*

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*'Christian Downie's historical look at the negotiating behavior of the United States and the European Union during international efforts to implement a meaningful climate change treaty, go a long way toward explaining why current negotiations are bogged down. His findings about the impact of domestic politics on international negotiations should not be overlooked. The only way we will be able to move to a new set of enforceable and meaningful greenhouse gas reduction commitments is to understand why past approaches have not worked.'*

- Lawrence Susskind, Harvard Law School, US

*'This is an enormously well-researched study that addresses an important hitherto-unanswered problem of negotiations. Usually single instances are analyzed but what about serial negotiations that return again and again to the subject, where the parties change position in their course? Downie tells us how this happens and in the process, enriches our understanding of negotiation. I enjoyed reading this book.'*

- I. William Zartman, The Johns Hopkins University, US

*The Politics of Climate Change Negotiations* describes the successes and failures of protracted international negotiations and most importantly, examines the lessons they hold for the future.

Drawing on more than 100 interviews with climate change insiders, including former ministers, chief negotiators and presidential advisers, Christian Downie presents a rare inside account of why states agree to what they do and why they change their position in long negotiations. He also identifies eight strategies that others can use to influence the most powerful states in the world.

This book will be invaluable to academics and students working in the fields of international relations, political science, negotiation studies and global environmental politics. It will be of equal value to diplomats, policymakers and various non-governmental organizations that seek to influence international negotiations.

**Contents:** Part I: International Negotiations and Theoretical Background 1. Introduction 2. Histories and Theories of International Negotiations Part II: The Case Studies 3. Toward Berlin 1993 - 1995: Environmental Interests and a Tentative Agreement 4. From Berlin to Kyoto 1995 - 1997: Rising Opposition to Environmental Interests 5. From Kyoto to The Hague 1998 2000: Shifting Political Dynamics and a Question of Ratification Part III: Empirical Findings and Theoretical Implications 6. Discussion: The Behaviour of the US and the EU in the International Climate Change Negotiations 7. Toward an Understanding of Prolonged International Negotiations References

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